



**The Studiotech Group requires a Paris based Sales Executive for the territory of France**

*Studiotech is a leading name in professional audiovisual solutions. Since we began in 1990, our mission has been to distribute and build complete concepts for audiovisual studio set-ups. Our experience and co-operation with leading manufacturers guarantee "best in class" products for our customers.*

Our success with continuous rapid growth could well be your exciting opportunity. We are looking to reinforce our organization and require a Paris based Sales Executive for the territory of France.

If you like taking on new challenges as part of a dynamic team in a growing environment, this is what we are looking for:

- An experienced Sales Executive with a strong commercial and technical background in broadcast video systems.
- A proven record of success in sales and key account management together with a thorough understanding of technology gained within a broadcast, video or related media environment.
- Natural ability to be attentive to the needs of customers, to respond quickly and competently to customer requests.
- Management of and leading business growth (as key priorities) across a network of existing and prospective customers.
- Interest in monitoring customer satisfaction and providing internal feedback for continuous improvement.
- Ability to answer RFPs/RFIs, prepare and give customer presentations. Arrange product demonstrations and negotiate bid specifications to successfully win new business.
- Excellent verbal and written communication skills in French and English, problem-solving ability, and interpersonal skills.
- Acceptance of regular travel as a requirement.

In this position you will receive a competitive performance-related compensation package.

**If you consider a career with Studiotech,  
please email your CV and other relevant material to [jobs@studiotech.be](mailto:jobs@studiotech.be)**