



### **VACANCY FOR SALES ENGINEER**

We are looking for a Sales Engineer (m/f), bilingual in Dutch/French. Knowledge of English is an advantage.

#### **Job description:**

- Understanding customer needs and preparing quotations to meet their needs
- Generating customer loyalty, developing lasting professional relationships, following-up offers, visiting customers and participating in various trade exhibitions
- Finding new customers, offering them our products, negotiating and monitoring contracts
- Giving technical support to customers, advising to help their choice of product
- Achieving targets while conveying a positive and dynamic company image

#### **Profile:**

- At least five years' experience in the broadcast sector
- Good degree (Sales related, Engineering or a Master's specialising in Sales)
- Competent computer skills
- Sense of responsibility, able to take initiative
- Conscientious, dynamic, reliable and punctual
- Flexible and results orientated
- Disciplined, organised and stress resistant
- Talent for selling, hard working, convincing and determined
- Ability to work alone whilst having good team spirit
- Strong business skills and excellent ability to communicate
- Successful Sales record

#### **Our offer:**

- Pleasant, dynamic working environment in an open-minded company culture
- Competitive salary based on your skills and experience
- Company car
- Laptop
- Blackberry
- Bonus scheme in proportion to results obtained, enabling an extremely advantageous compensation package

#### **Contact:**

**CV and covering letter for the attention of:**  
Suzanne Csanadi ([csanadi@studiotech.be](mailto:csanadi@studiotech.be)) and Rudolf Mécs ([mecs@studiotech.be](mailto:mecs@studiotech.be))